



Experienced Partner Providing Flexible Capital


LONG-TERM SUCCESSFUL
TRACK RECORD


FLEXIBLE CAPITAL

Merit Capital Partners, headquartered in Chicago, has managed approximately \$2.5 billion of capital since its inception in 1993. Merit partners with founders, management teams, owners and independent sponsors, handling the entire investment process and providing all the necessary capital for its transactions.

When to Think of Merit Capital Partners

- INDEPENDENT SPONSORS-LED INVESTMENTS
- RECAPITALIZATIONS (MAJORITY AND MINORITY)
- GROWTH/ACQUISITION FINANCINGS
- SHAREHOLDER LIQUIDITY & FAMILY TRANSITIONS
- MANAGEMENT BUYOUTS

Investment Team:

- | | | |
|----------------|-----------------|---------------|
| Thomas Campion | Alec Hutcherson | Sean Stanley |
| John Darguzas | Jack McKerr | Marc Walfish |
| Bill Floyd | Daniel Pansing | Ben Yarbrough |
| Evan Gallinson | Joe Polaneczky | |
| Brian Heck | Terry Shipp | |

Investment Profile

TRANSACTIONS	Management Buyouts, Majority and Minority Recapitalizations, Acquisition Financings, Shareholder Liquidity Events, Growth Financings, and ESOPs
INVESTMENT SIZE	At least \$20 million
INDUSTRIES	Manufacturing, distribution, logistics and service businesses
COMPANY SIZE	EBITDA of at least \$4 million, no minimum for add-ons
CHARACTERISTICS	Experienced management, strong cash flow, established industry, growing market share
STRUCTURE	Combination of majority/minority equity and subordinated debt
INVOLVEMENT	Serve as board-level advisors rather than day-to-day managers
NOT CONSIDERED	Start-ups, turnarounds, real estate financings, specialty retailers, oil and gas opportunities

Representative Portfolio

Portfolio as of September 2024

U.S Minerals

Recycler and processor of industrial minerals for the abrasives and roofing industries.
Tinley Park, Illinois



Revision

Manufacturer of ballistic and laser protective eyewear.
Essex, Vermont



Glunt Industries

Repairs and refurbishes equipment for the steel, aluminum and pipemill industries.
Warren, Ohio



John-Richard

Designer and manufacturer of high-end home furnishings.
Highpoint, North Carolina



Kinex Medical Company And R&M Rehabilitation

Provider of post-operative orthopedic rehabilitation products and services.
Waukesha, Wisconsin



Propét Footwear

Supplier of comfort footwear products.
Auburn, Washington



Identity Group

Designer and manufacturer of custom identity products and wayfinding services.
Nashville, Tennessee



Urban Surfaces

Distributor of flooring products.
Corona, California



Advantaged Sintered Metals & Contact Technologies

Designer and manufacturer of powder metal parts.
St. Marys, Pennsylvania



GoodGiant

Full-service, integrated marketing agency.
Mobile, Alabama



Medway Air Ambulance

Provider of fixed-wing medical air transport services.
Lawrenceville, Georgia



CyCan Industries

Developer and manufacturer of adhesives, cleaners, lubricants, fragrances, and coatings.
Woodstock, Georgia



Nester Hosiery

Designer and manufacturer of high performance outdoor wool socks.
Mt. Airy, North Carolina



Acacia

Provider of home health, hospice, and palliative services.
Orange County, California



Gartner

Designer of various stationery and gift products for sale to mass merchants, online, and other retailers.
Stillwater, Minnesota



Displayit, Inc.

Designer, manufacturer, and installer of custom structural branded solutions.
Irvine, California



Stratus

Provider of in-home neuro-diagnostic testing services.
Irving, Texas



American Producers Supply

Distributor of industrial and construction related products.
Marietta, Ohio



Reliant

Provider of home healthcare and hospice care services.
Allen, Texas



Kemper Equipment

Designer, manufacturer, and assembler of aggregate processing equipment.
Honey Brook, Pennsylvania



MW Metals Group

Provider of industrial scrap management services.
Dayton, Ohio



PFI

Provider of retail display solutions.
St. Louis, Missouri



Glenn Rieder

Manufacturer and installer of custom architectural millwork.
West Allis, Wisconsin



AFX

Designer and distributor of decorative and commercial lighting solutions.
Waukegan, Illinois



MicroPrecision

Manufacturer of precision machined parts.
Delavan, Wisconsin



Circuit Check

Designer and manufacturer of custom test systems and test fixtures for electronics.
Maple Grove, Minnesota



Omni Glass & Paint

Provider of glass and paint related products and services.
Oshkosh, Wisconsin



Kish

Distributor and processor of industrial minerals.
Cleveland, Ohio



Elgen

Engineer and manufacturer of ductwork accessory products.
Closter, New Jersey

